



Office of the City Manager

REVISED AGENDA MATERIAL for Supplemental Packet 2

Meeting Date: June 27, 2023

Item Number: 21

Item Description: Contract: ZOLL Medical Corporation for ECG Monitor/Defibrillator Support

Submitted by: David Sprague, Fire Chief

The Department was notified of a price change by the vendor after the publication of the meeting. The not to exceed amount for the contract was increased from \$106,000 to \$145,000.



Office of the City Manager

CONSENT
June 27, 2023

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: David Sprague, Fire Chief
Subject: Contract: ZOLL Medical Corporation for ECG Monitor/Defibrillator Support

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute a contract and all amendments with Zoll Medical Corporation for data storage, preventative maintenance and service of X-Series Electrocardiogram (ECG) Monitor / Defibrillators for emergency response vehicles from July 1, 2023 to June 30, 2025 in an amount not to exceed \$145,000.

FISCAL IMPACTS OF RECOMMENDATION

Funding will be recommended for appropriation through the first amendment to the FY 2024 appropriations ordinance using Measure GG or the General Fund.

CURRENT SITUATION AND ITS EFFECTS

Each ambulance is required by the Alameda County Local EMS Authority (LEMSA) to carry an ECG Monitor / Defibrillator. The Department uses ZOLL X Series ECG's on every piece of suppression and transport apparatus. These devices have two years of remaining service life.

ECG Monitor / Defibrillators are highly specialized pieces of bio-medical equipment that require regular maintenance and repair. The data plans are used to store critical patient care data for documentation of care, and for quality improvement purposes. The current data, preventative maintenance and repair contract will expire on July 1, 2023.

BACKGROUND

In 2017 the Fire Department (Department) conducted a comprehensive Request for Proposal (RFP) process and selected ZOLL Medical Corporation. On May 2, 2017 the City Council approved resolution #69-933-N.S. to execute a Purchase Order and any amendments with ZOLL Medical Corporation for the purchase and maintenance of twenty-six Advanced Life Support (ALS) ECG Monitor/Defibrillators for emergency response vehicles in an amount not to exceed \$780,491.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

None.

RATIONALE FOR RECOMMENDATION

In order to maintain and optimize its current fleet of ZOLL X Series Monitor / Defibrillators for the remainder of its service life the Department requires a data, preventative maintenance and service plan.

ALTERNATIVE ACTIONS CONSIDERED

None.

CONTACT PERSON

David McPartland, Assistant Fire Chief, Fire Department, (510) 981-3473
David Sprague, Fire Chief, Fire Department, (510) 981-3473

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: ZOLL MEDICAL CORPORATION FOR ECG
MONITOR/DEFIBRILLATOR SUPPORT

WHEREAS, in 2017 the Fire Department (Department) conducted a comprehensive Request for Proposal (RFP) process and selected ZOLL Medical Corporation. On May 2, 2017 the City Council approved resolution #69-933-N.S. to execute a Purchase Order and any amendments with ZOLL Medical Corporation for the purchase and maintenance of twenty-six Advanced Life Support (ALS) ECG Monitor/Defibrillators for emergency response vehicles in an amount not to exceed \$780,491; and

WHEREAS, each ambulance is required by the Alameda County Local EMS Authority (LEMSA) to carry an ECG Monitor / Defibrillator. The Department uses ZOLL X Series ECG's on every piece of suppression and transport apparatus. These devices have two years of remaining service life; and

WHEREAS, ECG Monitor / Defibrillators are highly specialized pieces of bio-medical equipment that require regular maintenance and repair. The data plans are used to store critical patient care data for documentation of care, and for quality improvement purposes; and

WHEREAS, the current data, preventative maintenance and repair contract will expire on July 1, 2023.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley adopt a Resolution authorizing the City Manager to execute a contract and all amendments with Zoll Medical Corporation for data storage, preventative maintenance and service of X-Series Electrocardiogram (ECG) Monitor / Defibrillators for emergency response vehicles from July 1, 2023 to June 30, 2025 in an amount not to exceed \$145,000.